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Message Text

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PAGE 01 STATE 006641

15
ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 SS-20 RSC-01 /058 R

66611
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R 112131Z JAN 74
FM SECSTATE WASHDC
TO AMEMBASSY LONDON
INFO USMISSION NATO

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E.O. 11652: N/A
TAGS: BMOP, UK
SUBJ: MAJOR PRODUCTS - TRADE OPPORTUNITIES

REF: LONDON 14806

1. COMMENTS PROVIDED REFTEL MOST APPRECIATED. THE VOLUNTARY SOLICITATION OF "PRE-QUALIFIED BIDDERS" SO TO SPEAK BY U.K. DEPARTMENTS IS MOSTVALUABLE AND SHOULD BE ENCOURAGED TO CONTINUE TO PROTECT MUCH NEEDED LEAD TIME. U.S. INDUSTRY REASONS FOR LOW-LEVEL OF RESPONSE TO U.K. TRADE OPPORTUNITIES UNKNOWN TO COMMERCE, HOWEVER, DEPARTMENT WILL CONTINUE TO PRESS HARD FOR INCREASED RESPONSIVENESS. FYI. RECENT ARTICLES IN COMMERCE TODAY AND COMMERCE BUSINESS DAILY REGARDING NATO TRADE OPPORTUNITIES IN CONJUNCTION WITH SCHEDULED INCORPORATION OF NATO UNCLASSIFIED TENDERS UNDER THE TOP SYSTEM SHOULD HELP MEASURABLY. RUSH

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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